

A partnership of the cities of Claremont, La Verne, Pomona and San Dimas

2120 Foothill Boulevard ■ Suite 116 ■ La Verne California 91750

phone 909-596-7664 fax 909-596-7399

June 10, 2020

AGENDA

MEMORANDUM ITEM #4

To: Pomona Valley Transportation Authority

From: George L. Sparks, PVTA Administrator

Subject: Proposed FY 2021 Budget

Recommended Action: 1. Approve the Proposed FY 2021 Budget, 2. Schedule budget status review for the October board meeting.

A. Revised Budget Process

The proposed budget represents a 25% reduction in projected city contributions from the levels in February's preliminary budget. Given the uncertainties created by the pandemic. PVTA staff is recommending a multi-step budgetary process. The first two steps are the adoption of the proposed budget and a formal budget review at the September or October board meeting. By then, we will be able to confirm our funding levels from Metro and we will have a clearer picture of our actual service demand levels. PVTA may receive additional funding through the Subregional Incentive program. Once the finding level is confirmed, it is our plan to modify the FY 2021 budget to incorporate any additional funds received and reduce city contributions.

B. <u>Organization of the Budget Packet</u>

The budget packet is divided into seven segments:

- 1. Estimate of Proposition A Contributions by City
- 2. Overall Summary of Revenue & Expenditures
- 3. PVTA Administration, Marketing & Mobility Management
- 4. Get About Budget
- 5. Claremont Dial-a-Ride
- 6. San Dimas Dial-a-Cab
- 7. Pomona Group Service

C. Summary of Major Budget Features

The major budget features are outlined below:

- 1. Updated FY 2020 Revenue and Expense Projections-We have encountered increased expenses in some areas, such costs for PPE and increasing the number of dedicated cab driver from 4 to 8 in order to maintain a viable workforce. These expenses are offset by reduced service levels. The FY 2021 budget recognizes these budget savings from FY 2020. The proposed budget increases the amount of reserves programmed into the FY 2021 budget from \$275,000 to \$475,000. We will have our final FY 2020 figures in August. We plan to evaluate increasing the programmed reserves as part of the October budget review.
- 2. Revised Demand and Expense Projections--We expect ridership and demand levels remain considerably reduced for the first months of FY 2021. However, modifications to our operating plans required to keep riders and drivers safe will severely curtail our productivity. Based on our observations and consultations with our contractors, we expect demand to ramp up slowly throughout FY 2021. Accordingly, we have modified our service levels as follows
 - **a.** We reduced our budgeted Get About dedicated vehicle service hours by 25% from 24,000 to 18,000.
 - **b.** We reduced our estimate of Get About cab services, including Ready Now and One Step by 29% from 48,000 to 34,000 rides.
 - **c.** We reduced the budget for Get About administration and marketing by \$150,000 primarily by deferring the large ZEB study we had planned for FY 2021. It is our plan to seek outside funding to enable us to move forward with plans to move to zero emissions.
- **3. Revised Revenues Estimates**—Lower service levels will result in reduced revenues in several categories.
 - a. We lowered our estimate of fares by \$75,000 from \$165,000 to \$90,000
 - **b.** We are projecting FTA 5310 revenues decreasing by \$100,000 from \$170,000 to \$70,000.
 - **c.** We have lowered our estimate of interest by \$30,000.
 - **d.** We have increased our estimate of Subregional Incentive funding by \$5,000 to \$800,000.
- **4. Deferring Capital Contributions-**The budget proposes deferring capital fund contributions for a year. This will reduce city contributions by \$250,000 this year. However, contribution levels will need to be increased in FY 2022 and future years.

FY 2021 Proposed Budget June 10, 2020 Page Three

D. Impact on City Contributions

The proposed revisions are summarized below:

- 1. We increased the reserves budgeted in the FY 2021 budget by \$200,000 from \$275,000 to \$475,000.
- 2. We reduced the Get About budget by \$505,000 from \$4,120,000 to \$3,615,000.
- 3. We revised our estimate of outside revenue downward by \$200,000.
- 4. We are recommending deferring the \$250,000 city capital contribution for FY 2021.

The changes outlined above would reduce city contributions by \$825,000 or 28% from the February preliminary budget.

Summary of City Contributions to Get About Operations and Capital

Below is a chart that compares the revised FY 2021 budget to the FY 2020 budget and FY 2021preliminary budget.

	Adopted	Prelim	Revised	FY20-21	FY21-21rev
	FY2020	FY2021	FY2021	+/	_+/
Claremont	\$300,120	\$358,285	\$282,960	-\$17,160	-\$75,325
La Verne	\$430,000	\$426,135	\$304,560	-\$125,440	-\$121,575
Pomona	\$1,741,680	\$1,959,030	\$1,399,680	-\$342,000	-\$559,350
San Dimas	<u>\$188,200</u>	<u>\$241,550</u>	<u>\$172,800</u>	<u>-\$15,400</u>	<u>-\$68,750</u>
Total	\$2,660,000	\$2,985,000	\$2,160,000	- \$500,000	-\$825,000

E. Operating Costs

The primary driver of service costs is our service agreement with First Transit. A new agreement and service model takes effect on July 1. Our prime contractor, First Transit will be operating the dedicated vehicle service. First Transit's primary subcontractor at this point is Network Paratransit, our current cab provider. A major advantage of the new structure is that it will eventually put all elements of our services on the same software platform. The new agreement has higher contract rates. These are the result of changes in the overall contracting environment in terms of labor costs for the dedicated service and changes in the cab industry. Some of cost increase is associated with the upgraded technology that is a part of the new service model.

✓ Dedicated Vehicle Services- Labor is the major cost factor in dedicated service. These costs are tied to a new collective bargaining agreement (CBA) between First Transit and their employees. The CBA's provisions will apply to any new incoming contractor. The CBA adopted in 2018 called for an immediate 8% wage increase with another 8% increase in 2019. First Transit and the Amalgamated Transit Union are in negotiations to extend the CBA in 2020.

- ✓ Demand Response (Cab) Services- The cab industry is facing serious challenges in recruiting enough independent cab operators to meet service demand. This difficulty stems from an uncertain labor market and competition for drivers from Uber and Lyft once stay at home orders end. The shortage of independent contractors has made it necessary to increase incentives for cab operators and make use of a larger number of dedicated employee drivers. These trends have driven up costs. The passage of independent contractor legislation (A.B.5) has added to the uncertainty. The new rates for our on-demand services reflect these considerations. The percentage increase in per trip rates for on-demand services are shown below:
 - 1. Get About Supplement-7.4%
 - 2. Ready Now-7.1%
 - 3. One Step Over the Line-25%+
 - 4. Claremont-14.6%
 - 5. San Dimas-12.6%

City Get About Shares

Get About contributions are based on a three-year rolling average. A calculation of the FY 2021 shares is shown below:

PROJECTED FY 2021 CITY SHARES

	$\underline{\mathbf{CL}}$	$\mathbf{LV}_{\underline{\hspace{1em}}}$	<u>PO</u>	<u>SD</u>
FY 2018	11.6%	16.0%	64.6%	7.8%
FY 2019	13.4%	13.5%	65.3%	7.8%
FY 2020*	14.2%	12.8%	64.6%	8.4%
FY 21 Share	13.1%	14.1%	64.8%	8.0%
*Estimated				

F. California Air Resources Board Innovative Clean Transit Rule

The California Air Resources Board (CARB) has adopted the Innovative Clean Transit Rule (ICT). In conjunction with AMMA's work on the service design, staff is developing an analysis of the impact of the ICT on PVTA capital investment requirements.

G. Claremont Dial-a-Ride

We are projecting Claremont ridership decreasing by 27% from FY 2019 levels. The revised budget projects costs declining by \$95,000 from FY 2020. We are estimating that Claremont will receive \$375,000 in Formula Allocation Program (FAP) funds. We will be able to finalize Claremont's revenue picture once Metro has adopted the final funding marks for the FAP. We are also working with Claremont staff to secure CARES Act funding since Claremont is a direct FTA 5307 recipient.

FY 2021 Proposed Budget June 10, 2020 Page Five

H. San Dimas Dial-a-Cab

We are projecting San Dimas ridership decreasing by 28% from FY 2019 levels. The revised budget projects costs declining by \$91,000 from FY 2020. San Dimas local return contributions are projected to decrease by 23% compared with the FY 2020 budget.

I. Pomona Group

Pomona Group service currently represents a modest cost in the city's overall transit program and has held steady for the last several years. In light of the expected reductions in activity in the coming year we have decreased the Pomona's estimated local return contributions by 30% to \$28,000 in FY 2021.

PROPOSED BUDGET FY2021R POMONA VALLEY TRANSPORTATION AUTHORITY TOTAL PROPOSITION A CONTRIBUTION ANALYSIS

	<u>18-19</u>	<u>19-20</u>	<u> 20-21</u>	20-21 Revised
CLAREMONT				
Get About	\$289,560	\$300,120	\$349,115	\$282,960
Dial-a-Ride	<u>\$154,000</u>	<u>\$195,000</u>	\$215,000	<u>\$185,000</u> *
	\$443,560	\$495,120	\$564,115	\$467,960
LA VERNE				
Get About	\$417,449	\$393,600	\$375,765	\$304,560
Capital Expenditures	<u>\$19,700</u>	\$36,400	\$40,500	<u>\$0</u>
	\$437,149	\$430,000	\$416,265	\$304,560
POMONA				
Get About	\$1,529,842	\$1,594,080	\$1,726,920	\$1,399,680
Pomona Group	\$40,000	\$39,000	\$40,000	\$28,000
Capital Expenditures	<u>\$72,000</u>	<u>\$147,600</u>	<u>\$186,750</u>	<u>\$0</u>
	\$1,641,842	\$1,780,680	\$1,953,670	\$1,427,680
SAN DIMAS				
Get About	\$176,149	\$172,200	\$213,200	\$172,800
Dial-a-Cab	\$309,000	\$301,000	\$277,000	\$232,000
Capital Expenditures	\$8,300	<u>\$16,000</u>	\$22,750	<u>\$0</u>
	\$493,449	\$489,200	\$512,950	\$404,800
	<u>CLAREMONT</u>	<u>LA VERNE</u>	<u>POMONA</u>	SAN DIMAS
Prop. A FY 21 MTA Est.	\$735,480	\$672,172	\$3,135,372	\$698,557
City Prop.A Contribution	\$467,960	\$304,560	\$1,427,680	\$404,800
Balance	\$267,520	\$367,612	\$1,707,692	\$293,757

^{*} Plus \$375,000 in Regional Funding, includes Claremont Admin.

PROPOSED FY 2021 BUDGET POMONA VALLEY TRANSPORTATION AUTHORITY

Get About	<u>FY 2020</u>	FY 2021	FY 2021Revised
Fares	\$150,000	\$165,000	\$90,000
Subregional Incentive Funds	\$760,000	\$705,000	\$800,000
Interest	\$60,000	\$70,000	\$20,000
Carryover - Reduction in Reserves	\$220,000	\$275,000	\$475,000
FTA Operations Revenue	\$190,000	\$170,000	\$70,000
		<u>\$0</u>	
Total Fares & Other Revenue	\$1,380,000	\$1,385,000	\$1,455,000
Local Funds Prop A FY 21			
Claremont 13.1%	\$300,120	\$358,285	\$282,960
La Verne 14.1%	\$393,600	\$385,635	\$304,560
Pomona 64.8%	\$1,594,080	\$1,772,280	\$1,399,680
San Dimas 8.0 <u>%</u>	<u>\$172,200</u>	<u>\$218,800</u>	\$172,800
Total Local Funds 100%	\$2,460,000	\$2,735,000	\$2,160,000
Total Get About Revenue	\$3,840,000	<u>\$4,120,000</u>	<u>\$3,615,000</u>
Claremont & San Dimas Cab, Pomona Gro	ир		
Fares	\$93,000	\$83,000	\$32,000
Subregional Incentive Funds	\$80,000	\$88,000	\$79,000
Regional Funds (Claremont)	\$420,000	\$420,000	\$375,000
Total Fares & Other Revenue	\$593,000	\$591,000	\$486,000
Local Funds (Prop A)			
Claremont	\$65,000	\$85,000	\$55,000
San Dimas	\$301,000	\$277,000	\$232,000
Pomona	\$39,000	\$40,000	\$28,000
Total Local Funds	\$405,000	\$402,000	\$315,000
Total Cab & Group Revenue	\$998,000	\$993,000	<u>\$801,000</u>
Total Operating Revenue	<u>\$4,838,000</u>	<u>\$5,113,000</u>	<u>\$4,416,000</u>
Capital & Technology Revenue			
Oupling of Toolmology Herende	<u>FY 2020</u>	FY 2021	FY 2021R
La Verne 16.2%	\$36,400	\$40,500	\$0
Pomona 74.7%	\$147,600	\$186,750	\$0 \$0
San Dimas 9.11%	\$147,000	\$22,750	\$0 \$0
Capital and Technology Reserves	\$363,000	\$5,000	\$151,000
FTA 5310/5317	\$432,000	\$5,000 \$0	\$194,000
Total Capital & Technology Revenue	\$995,000	\$255,000	\$345,000
Total Revenue	\$5,833,000	\$5,368,000	\$4,761,000
* Awarded in FY 2018	<u> </u>	<u>\$\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</u>	<u>Ψ14/014000</u>
ZATEMA WOW ARE A. MORU			

PROPOSED FY 2021 BUDGET POMONA VALLEY TRANSPORTATION AUTHORITY

EXPENDITURES			
PVTA ADMINISTRATION			
Salaries & Benefits	FY 20	FY 21	FY 21 Rev
Administrator	\$130,000	\$130,000	\$125,000
Senior Analyst	\$90,000	\$93,000	\$90,000
Office Administrative	\$66,000	\$68,000	\$66,000
Benefits	\$130,000	\$145,000	\$140,000
Total Salaries & Benefits	\$416,000	<u>\$436,000</u>	\$421,000
Other Expenditures			
Audit	\$9,000	\$9,000	7,000
Legal	\$5,000	\$4,000	2500
Telephone	\$4,000	\$4,000	3500
Supplies	\$8,000	\$8,000	6000
Insurance	\$22,000	\$19,000	19,000
Travel & Training	\$13,000	\$16,000	8,000
Rent & Utilities	\$45,000	\$50,000	50,000
Equipment Rent & Maintenance	\$7,000	\$7,000	7,000
Miscellaneous	\$8,000	\$8,000	<u>0</u>
	40,000	40,000	
Total Other Expense	<u>\$121,000</u>	<u>\$125,000</u>	<u>\$103,000</u>
CSS Services (Regist)	\$0	\$0	\$0
Marketing & Consultants	\$85,000	\$85,000	\$35,000
Total CSS & Consultants	\$85,000	\$85,000	\$35,000
Total DV/TA Administration & Manhating	\$ (22 800	ec 46 000	\$550 000
Total PVTA Administration & Marketing	<u>\$622,000</u>	<u>\$646,000</u>	<u>\$559,000</u>
Mobility Manager			
Wages	\$125,000	\$126,000	\$126,000
Benefits	\$50,000	\$40,000	\$40,000
Rent/Supplies/Start-up	\$20,000	\$10,000	\$10,000
	\$195,000	\$176,000	\$176,000
Total (Administration Expense)	\$817,000	\$822,000	\$176,000
(Less FTA 5310 Mobility Manager)	(\$155,000)	(\$150,000)	-\$150,000
Net Administration Cost	\$662,000	\$672,000	\$585,000
A 100 L AMERICAN DE DEPOTOR OUT	Ψυυμουυ	Ψυ / Δε γυυυ	Ψυσυ,σου

PROPOSED FY 2021 BUDGET POMONA VALLEY TRANSPORTATION AUTHORITY

	<u>FY 20</u>	<u>FY 21</u>	<u>FY 21</u>
Get About Other Consultant, Marketing	\$75,000	\$100,000	\$22,000
Consultant, Marketing	\$75,000	\$100,000	\$23,000
Total Get About Other	\$75,000	\$100,000	\$23,000
Get About Operations			
Van Service	\$2,145,000	\$2,400,000	\$2,100,000
Cab Meter	\$1,090,000	\$1,050,000	\$995,000
Total Get About Operations	\$3,235,000	\$3,450,000	\$3,095,000
Claremont Dial-a-Ride Operations			
Cab Charges	\$305,000	\$295,000	\$250,000
Van Service	\$135,000	\$140,000	\$110,000
Marketing & Consultants	<u>\$35,000</u>	<u>\$57,000</u>	\$42,000
Total DAR Operations	\$475,000	\$492,000	\$402,000
San Dimas Dial-a-Cab Operations			
Cab Charges including dedicated	\$342,000	\$345,000	\$270,000
Marketing	\$5,000	\$5,000	\$5,000
	\$347,000	\$350,000	\$275,000
Pomona Group Service			
Contract Cost	\$42,000	\$46,000	\$35,000
Marketing	<u>\$2,000</u>	\$3,000	<u>\$1,000</u>
Total Pomona Group Service	\$44,000	\$49,000	\$36,000
Total Operating Expense	<u>\$4,838,000</u>	<u>\$5,113,000</u>	<u>\$4,416,000</u>
Capital & Technology Fund			
Replacement Cut-A-Ways (FTA 5310)	\$0	\$0	\$0
Accessible minivans	\$0	\$0	\$240,000
Computers/Telephone System (FY 2018)	\$20,000	\$20,000	\$20,000
PVTA Transit Options Website	\$20,000	\$20,000	\$20,000
Scheduling Software	\$150,000	\$150,000	\$0
In-Vehicle Camera System	\$65,000	\$65,000	\$65,000
Total Capital & Technology	\$255,000	\$255,000	\$345,000
Total Expenditures	<u>\$5,093,000</u>	\$5,368,000	\$4,761,000

PROPOSED FY 2021 BUDGET PVTA ADMINISTRATION

EXPENDITURES			
Salaries & Benefits	FY 20	FY 21	FY 21 Rev
Administrator	\$130,000	\$130,000	\$125,000
Senior Transit Analyst	\$90,000	\$93,000	\$90,000
Secretary	\$66,000	\$68,000	\$66,000
Benefits (PERS, Health Ins, W/C)	\$130,000	\$145,000	\$140,000
Total Salaries & Benefits	\$416,000	\$436,000	\$421,000
Other Expenditures			
Audit	\$9,000	\$9,000	7,000
Legal	\$5,000	\$4,000	2500
Telephone	\$4,000	\$4,000	3500
Supplies/ADP	\$8,000	\$8,000	6000
Insurance	\$22,000	\$19,000	19,000
Travel & Training	\$13,000	\$16,000	8,000
Rent & Utilities	\$45,000	\$50,000	50,000
Equipment Rent & Maintenance	\$7,000	\$7,000	7,000
Miscellaneous & Moving Exp.	<u>\$8,000</u>	\$8,000	<u>0</u>
Total Other Expenditures	\$121,000	\$125,000	\$103,000
CSS Services(Regist)	\$0	\$0	0
Marketing & Consultants	<u>\$85,000</u>	\$85,000	<u>35,000</u>
Total CSS and Consultants	\$85,000	\$85,000	\$35,000
Total Admin & Maketing	<u>\$622,000</u>	<u>\$646,000</u>	<u>559,000</u>
	<u>FY 2020</u>	<u>FY 2021</u>	FY 2021R
Mobility Manager (1/1/2018)			
Wages	\$125,000	\$126,000	\$126,000
Benefits	\$50,000	\$40,000	\$40,000
Supplies etc.	\$20,000	<u>\$10,000</u>	<u>\$10,000</u>
Mobility Manager Total	\$195,000	\$176,000	\$176,000
Total Administrative Expense	\$817,000	\$822,000	\$735,000
(Less FTA 5310 Mobility Manager	(\$155,000)	(\$150,000)	<u>-\$150,000</u>
Allocation of Administrative Cos	<u>\$662,000</u>	<u>\$672,000</u>	\$585,000
		Φ <i>57</i> Ω ΩΩΩ	Ф407 000
Get About 85.0%	\$530,000	\$570,000	\$497,000
Claremont DAR 6.5%	\$60,000	\$43,000	\$38,000
San Dimas DAC 8.0%	\$66,000	\$54,000	\$47,000
Pomona Group	\$6,000	\$5,000 \$6 73 ,000	\$3,000
Total 100.0%	\$662,000	\$672,000	\$585,000

PROPOSED FY 2021 BUDGET GET ABOUT

REVENUES	FY 2020	<u>FY 2021</u> FY	2021 Revised
Fares	\$150,000	\$165,000	90,000
Subregional Incentive Funds	\$760,000	\$705,000	800,000
Interest	\$60,000	\$70,000	20,000
Carryover - Reduction in Reserves	\$220,000	\$275,000	475,000
FTA Operations Revenue	\$190,000	\$170,000	70,000
		<u>\$0</u>	
Total Fares & Other Revenue	\$1,380,000	\$1,385,000	\$1,455,000
Local Funds FY 2021			
Claremont 13.1%	\$300,120	\$358,285	\$282,960
La Verne 14.1%	\$393,600	\$385,635	\$304,560
Pomona 64.8%	\$1,594,080	\$1,772,280	\$1,399,680
San Dimas 8.0.%	<u>\$172,200</u>	<u>\$218,800</u>	<u>\$172,800</u>
100%			
Total Local Revenue (Prop. A)	\$2,460,000	\$2,735,000	\$2,160,000
Total Revenue	<u>\$3,840,000</u>	<u>\$4,120,000</u>	\$3,615,000
EXPENDITURES			
Administration & Marketing			
Consultant & Marketing	\$75,000	\$100,000	\$23,000
PVTA Administration	\$530,000	\$570,000	\$497,000
Total Administration & Marketin	\$605,000	\$670,000	\$520,000
Contractor Expense			
Fixed Rate	\$1,010,000	\$1,175,000	\$1,175,000
Hourly, Incentives, Dispatch (24,00	\$1,010,000	\$1,190,000	\$905,000
Fares Retained	\$85,000	N/A N/A	,
Gas (85,000 gallons x \$.70)	\$40,000	\$35,000	\$20,000
Van Service Total	\$2,145,000	\$2,400,000	2,100,000
Cab Charges (55,000 Rides)	\$1,090,000	\$1,050,000	\$995,000
Total Contractor Expense	\$3,235,000	\$3,450,000	<u>\$3,095,000</u>
Get About Total Expense	<u>\$3,840,000</u>	<u>\$4,120,000</u>	<u>\$3,615,000</u>

PROPOSED FY 2021 BUDGET CLAREMONT DIAL-A-RIDE

Revenue

	<u>FY 2020</u>	<u>FY 2021</u>	FY 20-21 Rev
Fares	\$50,000	\$30,000	\$10,000
Regional Funds	\$420,000	\$420,000	\$375,000
Proposition A	<u>\$65,000</u>	\$85,000	\$55,000
Total Revenue	\$535,000	\$535,000	\$440,000

Expenditures

	<u>FY 2020</u>	<u>FY 2021</u>	FY 2021R
Cab Charges	\$305,000	\$295,000	\$250,000
Van Service (Group)	\$135,000	\$140,000	\$110,000
Administration	\$60,000	\$43,000	\$38,000
Marketing & Consulti	<u>\$35,000</u>	<u>\$57,000</u>	\$42,000
Total Expenditures	<u>\$535,000</u>	<u>\$535,000</u>	<u>\$440,000</u> *

^{*} The total does not include an estimated \$130,000 in Claremont administrative costs. Projected Claremont revenues and expenditures for FY 2020 including Claremont administrative costs & are detailed below.

CLAREMONT DIAL-A-RIDE (INCLUDING CLAREMONT ADMINISTRATION)

Revenue Fares Regional Funds Proposition A Total Revenue	FY 2020	FY 2021	FY 2021R
	\$50,000	\$30,000	\$10,000
	\$420,000	\$420,000	\$375,000
	\$195,000	\$215,000	\$185,000
	\$665,000	\$665,000	\$570,000
Expenditures Cab Charges	<u>FY 2019</u>	<u>FY 2021</u>	<u>FY 2021R</u>
	\$305,000	\$295,000	\$250,000
Van Service PVTA Cost Claremont Admin Total Expenditures	\$135,000	\$140,000	\$110,000
	\$95,000	\$100,000	\$80,000
	\$130,000	<u>\$130,000</u>	<u>\$130,000</u>
	\$665,000	\$665,000	\$570,000

PROPOSED BUDGET FY 2021 SAN DIMAS DIAL-A-CAB

Revenue	<u>FY 2020</u>	FY 2021	FY2021 Revised
Fares	\$40,000	\$50,000	\$20,000
Subregional Incentive Funds	\$72,000	\$77,000	\$70,000
Proposition A Funds	\$301,000	<u>\$277,000</u>	\$232,000
Total Revenue	<u>\$413,000</u>	<u>\$404,000</u>	<u>\$322,000</u>
<u>Expense</u>	FY 2020	<u>FY 2021</u>	<u>FY 2021</u>
Cab Charges	\$342,000	\$345,000	\$270,000
Administration	\$66,000	\$54,000	\$47,000
Marketing	<u>\$5,000</u>	<u>\$5,000</u>	<u>\$5,000</u>
TOTAL EXPENSE	<u>\$413,000</u>	<u>\$404,000</u>	\$322,000

PROPOSED BUDGET FY2021 POMONA GROUP SERVICE

Revenue	<u>FY 2020</u>	<u>FY 2021</u> <u>FY</u>	2021 Revised
Fares	\$3,000	\$3,000	\$2,000
Subregional Incentive Funds	\$8,000	\$11,000	\$9,000
Proposition A	<u>\$39,000</u>	<u>\$40,000</u>	<u>\$28,000</u>
Total Revenue	<u>\$50,000</u>	<u>\$54,000</u>	<u>\$39,000</u>
Expense	FY 2020	<u>FY 2021</u>	FY 2021
Contractor Cost	\$42,000	\$46,000	\$35,000
Administration	\$6,000	\$5,000	\$3,000
Marketing	<u>\$2,000</u>	<u>\$3,000</u>	<u>\$1,000</u>
Total Expense	<u>\$50,000</u>	<u>\$54,000</u>	<u>\$39,000</u>