2120 Foothill Boulevard ■ Suite 116 ■ La Verne California 91750

phone 909-596-7664 fax 909-596-7399

March 9, 2022

AGENDA ITEM #4

MEMORANDUM

To:

Pomona Valley Transportation Authority

From:

George L. Sparks, PVTA Administrator

Subject:

Revised FY 2023 Budget

Recommended Action: Receive and file the FY 2023 Revised Budget

We are providing the FY 2023 revised budget as an update that incorporates more up-todate information in terms of service levels, cost trends and projected reserves. We plan to provide a final proposed budget in May or June after we have received the fund marks from Metro and have a clearer picture of service trends.

A. Organization of the Budget Packet

The budget packet is divided into seven segments:

- 1. Estimate of Local Return Contributions by City
- 2. Overall Summary of Revenue & Expenditures
- 3. PVTA Administration
- 4. Get About Budget
- 5. Claremont Dial-a-Ride
- 6. San Dimas Dial-a-Cab
- 7. Pomona Group Service

For the purposes of comparison, we are showing the FY 2021 and FY 2022 budget figures alongside the preliminary FY2023 budget amounts.

Revised FY23 Budget March 9, 2022 Page Two

B. Summary of Changes from the Preliminary Budget

The primary changes from the preliminary budget were:

- ➤ The level of general reserves programmed for the FY 2023 operating budget was increased from \$500,000 to \$700,000.
- The estimate of PVTA related costs was increased by \$43,000 to fund an increase in payments to PERS to shorten the debt payoff period from 23 years to 10 years
- > The estimate of contractor costs was increased by \$107,000 to reserve funds for a possible driver wage increase.
- The allocation of ridership shares between member cities was updated to reflect the most recent ridership data. The city contributions were modified accordingly.
- > The Proposition A Local Return Estimates shown on page 1 of budget schedules were updated to reflect the FY 2023 estimates released by Metro. Local return estimates for the cities increased from 18% to 21% compared with the FY 2022 Metro estimate.

C. Projected Service Levels and Expenditures

The revised budget projects operating costs rising by a total of \$572,000. Most of this increase is generated by the projected growth in demand as the service recovers from the reductions brought on by the pandemic. The revised budget also reserves funds for a potential driver wage increase. Currently, Get About is operating at about 60% of normal capacity. The FY 2023 budget projects service returning to about 80% of capacity.

We project a \$285,000 increase in the van contractor costs. This increase breaks down as follows:

- Contract rate increase of 3.4% in July 2022
- Funds are included for a potential wage increase.
- An increase of 1,500 service hours from 17,500 to 19,000
- Increased the estimated fuel price from \$3.50 to \$4.70 per gallon

We are projecting a \$250,000 increase in our cab-based services:

- We have increased our projected supplemental cab rides by 2,400
- We reserved funds for potential increase in driver compensation.
- We increased our estimate of One Step rides by 2,600
- We are projecting continuing the additional dedicated drivers.

Our estimate of PVTA services is \$52,000 higher than in the preliminary budget to fund higher audit fees and to increase the amount paid toward our PERS debt. The larger PERS payment allows PVTA to pay off the debt in 10 years rather than 23 and saves over \$200,000 in interest charges.

Revised FY23 Budget March 9, 2022 Page Three

The service levels for FY 2020 and FY 2021 along with the budgeted levels for FY 2022 and FY 2023 are shown below:

Cat A	hart	Ammual	Camin	e Levels
(TEL A	wout	Annuai	bervice	e Leveis

Program	FY2020	FY2021	FY2022(budget)	FY2023(budget)
GA VAN				
Riders	59,549	24,381	52,500	65,000
Rev hrs.	17,686	7,522	17,500	19,000
Ops Cost	\$1,782,757	\$1,604,319	\$2,085,000	\$2,370,000
GA CAB To	otal			
Riders	40,503	21,815	36,000	39,000
Ops Cost	\$836,980	\$546,752	\$900,000	\$1,150,000*

^{*}Includes cost of additional dedicated drivers.

D. Get About Revenues

We are projecting a decrease of \$308,000 in revenues from outside sources in FY 2023. We will not be receiving any funds from the stimulus programs. The FY 2022 budget included \$450,000 in these revenues. We have included \$800,000 in subregional incentive funds based on the assumption that Metro will use FY 2019 operating data as the basis of the funding mark. We are programing \$700,000 in reserves to reduce the amount of increase in city contributions in FY 2023. The revised budget also proposes the transfer of \$700,000 from general reserves to the capital and technology fund and waiving the city contribution obligation for FY 2023. We are projecting modest increases in fare and interest revenue as well as FTA 5310 funding for our Ready Now and One Step services.

E. <u>City Get About Shares</u>

Get About contributions are based on a three-year rolling average. A preliminary calculation of the FY 2023 shares is shown below:

	PROJECTED FY 2023 CITY SHARES			
	$\underline{\mathbf{CL}}$	$\underline{\mathbf{LV}}$	<u>PO</u>	<u>SD</u>
FY 2019	13.4%	13.5%	65.3%	7.8%
FY 2020	12.9%	12.5%	66.5%	8.1%
FY 2022*est	<u>9.4%</u>	<u>13.5%</u>	<u>67.5%</u>	<u>9.6%</u>
FY 23 Share	11.9%	13.2%	66.4%	8.5%

Since the beginning of the pandemic in mid FY2020, we have seen a shift in Get About ridership shares with a decrease from Claremont and La Verne and an increase in ridership share in Pomona and San Dimas. Last year we decided to not include the FY2021 data since we did not

Revised FY23 Budget March 9, 2022 Page Four

consider it to be a typical year. So far in FY 2022, ridership data is more in line with typical ridership patterns. The trend of increasing ridership shares for Pomona and San Dimas continued in FY 2022, however much less pronounced than in FY 2021.

F. City Get About Contributions

The preliminary budget projects an increase in city contributions to Get About of \$630,000. Our cost estimates assume service increasing to closer to pre-pandemic levels. In terms of revenue, we are not expecting any stimulus funding in FY 2023. The FY 2022 budget programmed \$450,000 in these funds to reduce city contributions to Get About operations. The FY 2023 budget programs \$700,000 from general reserves to soften the impact of these increases. Recognizing the impact of this increase, the preliminary budget recommends the transfer of \$700,000 in general reserves to the capital and technology fund in lieu of the cities making an additional contribution. While the preliminary budget projects a 35% increase from FY 2022, the total city contributions to Get About in the FY 2023 preliminary budget remains lower than total city contributions in FY 2020.

San Dimas and Pomona see the largest percentage increases due to changes in each city's share of Get About ridership. Claremont contributions are projected to increase 28%. La Verne's contribution is budgeted to increase by 27%. Pomona would see a 38% increase and San Dimas will see a 43% increase. Below is a summary of city Get About contributions from FY 2020 through FY 2023.

Summary of City Contributions to Get About Operations And Capital Funds FY20 to FY23

					FY22-FY23
	<u>FY2020</u>	FY2021	FY2022	<u>FY 2023</u>	_+/
Claremont	\$300,120	\$228,595	\$224,910	\$287,385	+62,475
La Verne	\$430,000	\$346,045	\$249,900	\$318,780	+68,880
Pomona	\$1,741,680	\$1,130,760	\$1,169,175	\$1,603,560	+434,385
San Dimas	<u>\$186,200</u>	<u>\$139,600</u>	<u>\$141,015</u>	<u>\$205,275</u>	+64,260
Total	\$2,658,000	\$1,745,000	\$1,785,000	\$2,415,000	+630,000

Claremont Dial-a-Ride

The budget projects Claremont Dial-a-Ride ridership rebounding considerably. The budget also provides the capacity for the city to initiate pilot programs to address changing needs created by the impact of the pandemic. The budget also includes funds for a potential ZEB rollout plan for Claremont. We will refine our projections of costs for Claremont DAR once we have the Formula Allocation Program revenue estimates from MTA in March.

Revised FY23 Budget March 9, 2022 Page Five

San Dimas Dial-a-Cab

The San Dimas preliminary budget projects ridership growing from its current levels to close to the ridership we had projected in FY 2022. We expect to have a much clearer ridership picture for the coming year by the April budget revision.

Pomona Group

Pomona Group service currently represents a modest cost in the city's overall transit program. Based on conversations with Pomona staff, we are budgeting for an increased service level in FY 2023. One of the mobility manager's areas of focus this year is unserved potential markets for the service. For the preliminary budget we have estimated that costs and contribution will rise as public programs re-open.

REVISED BUDGET FY2023 POMONA VALLEY TRANSPORTATION AUTHORITY TOTAL LOCAL RETURN CONTRIBUTION ANALYSIS

	<u>19-20</u>	FY 2021	FY 2022	FY 2023
CLAREMONT				
Get About	\$300,120	\$228,595	\$224,910	\$287,385
Dial-a-Ride	<u>\$195,000</u>	<u>\$165,000</u>	\$123,342	<u>\$0</u> *
	\$495,120	\$393,595	\$348,252	\$287,385
LA VERNE				
Get About	\$393,600	\$246,045	\$249,900	\$318,780
Capital Expenditures	<u>\$36,400</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
	\$430,000	\$246,045	\$249,900	\$318,780
POMONA				
Get About	\$1,594,080	\$1,130,760	\$1,169,175	\$1,603,560
Pomona Group	\$39,000	\$28,000	\$33,972	\$50,500
Capital Expenditures	<u>\$147,600</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
	\$1,780,680	\$1,158,760	\$1,203,147	\$1,654,060
SAN DIMAS				
Get About	\$172,200	\$139,600	\$141,015	\$205,275
Dial-a-Cab	\$301,000	\$190,000	\$204,753	\$258,000
Capital Expenditures	<u>\$16,000</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
	\$489,200	\$329,600	\$345,768	\$463,275
	CLAREMONT	<u>LA VERNE</u>	<u>POMONA</u>	SAN DIMAS
Prop. A FY 23 MTA Est.	\$871,136	\$807,143	\$3,691,697	\$829,564
City Prop.A Contribution	<u>\$287,385</u>	\$318,780	\$1,654,060	\$463,275
Balance	\$583,751	\$488,363	\$2,037,637	\$366,289

REVISED FY 2023 BUDGET POMONA VALLEY TRANSPORTATION AUTHORITY

Get About	FY2021	<u>FY2022</u>	FY2023
Fares	\$35,000	\$60,000	\$110,000
Subregional Incentive Funds	\$1,150,000	\$800,000	\$800,000
Interest	\$20,000	\$28,003	\$50,000
Carryover - Reduction in Reserves	\$475,000	\$400,000	\$700,000
FTA Operations Revenue	\$55,000	\$120,000	\$140,000
CRRSSA(In Lieu)	<u>\$0</u>	<u>\$450,000</u>	<u>\$0</u>
Total Fares & Other Revenue	\$1,735,000	\$1,858,003	\$1,800,000
Local Funds Prop A FY 2	23		
Claremont 11.9%	\$228,595	\$224,910	\$287,385
La Verne 13.2%	\$246,045	\$249,900	\$318,780
Pomona 66.4%	\$1,130,760	\$1,169,175	\$1,603,560
San Dimas 8.5%	\$139,600	\$141,015	\$205,275
Total Local Funds 100%	\$1,745,000	\$1,785,000	\$2,415,000
Total Get About Revenue	<u>\$3,480,000</u>	<u>\$3,643,003</u>	<u>\$4,215,000</u>
Claremont & San Dimas Cab, Pomona G	roup		
Fares	\$20,000	\$57,000	\$57,000
Subregional Incentive Funds	\$107,000	\$74,500	\$74,500
Regional Funds (Claremont)	\$310,000	\$354,772	\$276,000
CRRSSA/ARPA	\$0	<u>\$162,</u> 500	\$224,000
Total Fares & Other Revenue	\$437,000	\$648,772	\$631,500
Local Funds (Prop A)		•	,
Claremont	\$35,000	\$0	\$0
San Dimas	\$190,000	\$204,753	\$258,000
Pomona	\$28,000	\$33,972	\$50,500
Total Local Funds	\$253,000	\$238,725	\$308,500
	•	•	,
Total Cab & Group Revenue	<u>\$690,000</u>	<u>\$887,497</u>	<u>\$940,000</u>
Total Operating Revenue	<u>\$4,170,000</u>	<u>\$4,530,500</u>	<u>\$5,155,000</u>
Capital & Technology Revenue			
	FY2021	FY2022	FY2023
La Verne	\$0	\$0	\$0
Pomona	\$0 \$0	\$0 \$0	\$0 \$0
San Dimas	\$0 \$0	\$0 \$0	\$0 \$0
Capital and Technology Reserves	\$151,000	\$300,000	\$700,000
FTA 5310/5317	\$194,000	\$300,000 \$0	\$700,000
Total Capital & Technology Revenue	\$345,000	\$300,000	\$700,000
Total Revenue	\$4,515,000	\$4,830,500	\$5,855,000
or or transport was the	\$ 130103000	<u>w-1,0000,000</u>	<u>Ψοίοσοίοη</u>

REVISED FY 2023 BUDGET POMONA VALLEY TRANSPORTATION AUTHORITY

EXPENDITURES			
PVTA ADMINISTRATION			
Salaries & Benefits	FY2021	FY2022	FY2023
Administrator	\$125,000	\$133,000	\$135,000
Senior Analyst	\$90,000	\$94,000	\$100,000
Office Administrative	\$66,000	\$70,000	\$73,000
Benefits	\$140,000	\$142,000	\$195,000
Total Salaries & Benefits	\$421,000	\$439,000	\$503,000
Other Expenditures			
Audit	\$7,000	\$9,000	\$15,000
Legal	\$2,500	\$5,000	\$3,000
Telephone	\$3,500	\$4,500	\$9,000
Supplies	\$5,000	\$8,000	\$10,000
Insurance	\$18,000	\$19,000	\$20,000
Travel & Training	\$7,000	\$10,000	\$10,000
Rent & Utilities	\$50,000	\$53,000	\$55,000
Equipment Rent & Maintenance	\$5,000	\$5,000	\$4,000
Miscellaneous	<u>\$0</u>	\$2,000	\$1,000
Total Other Expense	<u>\$98,000</u>	<u>\$115,500</u>	<u>\$127,000</u>
Marketing & Consultants	85,000	<u>85,000</u>	100,000
Total Consultants & Marketing	85,000	85,000	$\frac{100,000}{100,000}$
Total PVTA Administration & Marketing	<u>604,000</u>	639,500	<u>730,000</u>
Mobility Manager			
Wages	126,000	134,000	140,000
Benefits	40,000	50,000	37,000
Rent/Supplies/Start-up	10,000	10,000	5,000
-	176,000	194,000	$18\overline{2,000}$
Total (Administration Expense)	780,000	833,500	912,000
(Less FTA 5310 Mobility Manager)	-150,000	<u>-170,000</u>	<u>-162,000</u>
Net Administration Cost	\$630,000	\$663,500	\$750,000

REVISED FY 2023 BUDGET POMONA VALLEY TRANSPORTATION AUTHORITY

Get About Other	<u>FY2021</u>	FY2022	<u>FY2023</u>
Consultant, Marketing	24,000	100,000	80,000
Total Get About Other	24,000	100,000	80,000
Get About Operations			
Van Service	1,975,000	2,085,000	2,370,000
Cab Meter	945,000	900,000	1,150,000
Total Get About Operations	2,920,000	2,985,000	3,520,000
Claremont Dial-a-Ride Operations			
Cab Charges	195,000	235,000	235,000
Van Service	75,000	165,000	150,000
Marketing & Consultants	<u>42,000</u>	<u>57,000</u>	85,000
Total DAR Operations	312,000	457,000	470,000
San Dimas Dial-a-Cab Operations			
Cab Charges including dedicated	240,000	275,000	280,500
Marketing	5,000	5,000	<u>0</u>
Ţ	245,000	280,000	280,500
Pomona Group Service	•	,	,
Contract Cost	38,000	42,000	54,500
Marketing	1,000	3,000	<u>0</u>
Total Pomona Group Service	39,000	45,000	$54,50\overline{0}$
Total Operating Expense	<u>4,170,000</u>	<u>4,530,500</u>	<u>5,155,000</u>
Capital & Technology Fund			
Vehicles	240,000	120,000	215,000
Computers/Telephone System (FY 2018)	20,000	0	0
PVTA Transit Options Website	20,000	0	0
Software Update	0	100,000	85,000
In-Vehicle Camera System	65,000	65,000	0
Capital Reserves	0	15,000	400,000
Total Capital & Technology	345,000	300,000	700,000
Total Expenditures	<u>\$4,515,000</u>	<u>\$4,830,500</u>	\$5,855,000

REVISED FY 2023 BUDGET PVTA ADMINISTRATION

	LATURATION OF LATING	CALLOIN	
EXPENDITURES			
Salaries & Benefits	<u>FY 2021</u>	<u>FY 2022</u>	<u>FY 2023</u>
Administrator	\$125,000	\$133,000	\$135,000
Senior Transit Analyst	\$90,000	\$94,000	\$100,000
Secretary	\$66,000	\$70,000	\$73,000
Benefits (PERS, Health Ins, W/C)	<u>\$140,000</u>	<u>\$142,000</u>	<u>\$195,000</u>
Total Salaries & Benefits	\$421,000	\$439,000	\$503,000
Other Expenditures			
Audit	\$7,000	\$9,000	\$15,000
Legal	\$2,500	\$5,000	\$3,000
Telephone	\$3,500	\$4,500	\$9,000
Supplies/ADP	\$5,000	\$8,000	\$10,000
Insurance	\$18,000	\$19,000	\$20,000
Travel & Training	\$7,000	\$19,000	\$20,000
Rent & Utilities	\$50,000	•	
Equipment Rent & Maintenance	,	\$53,000	\$55,000
Miscellaneous & Moving Exp.	\$5,000	\$5,000	\$4,000
Total Other Expenditures	\$0 \$08,000	\$2,000 \$115,500	\$1,000
Total Other Expenditures	\$98,000	\$115,500	\$127,000
M. L. C. C. L.	#0.F.000	*	
Marketing & Consultants	<u>\$85,000</u>	\$85,000	\$100,000
Total CSS and Consultants	\$85,000	\$85,000	\$100,000
Total Admin & Maketing	<u>604,000</u>	<u>639,500</u>	<u>730,000</u>
	FY 2021 Rev.	FY 2022	FY 2023
Mobility Manager			
Wages	\$126,000	\$134,000	\$140,000
Benefits	\$40,000	\$50,000	\$37,000
Supplies etc.	<u>\$10,000</u>	<u>\$10,000</u>	<u>\$5,000</u>
Mobility Manager Total	\$176,000	\$194,000	\$182,000
Total Administrative Expense	\$780,000	\$833,500	\$912,000
(Less FTA 5310 Mobility Manager)	<u>-\$150,000</u>	<u>-\$170,000</u>	-\$162,000
	\$630,000	\$663,500	\$750,000
Allocation of Administrative Costs			
Get About 82%	\$536,000	\$558,003	\$615,000
Claremont DAR 8%	\$41,000	\$47,772	\$60,000
San Dimas DAC 9%	\$50,000	\$51,753	\$67,500
Pomona Group 1%	<u>\$3,000</u>	<u>\$5,972</u>	<u>\$7,500</u>
Total 100%	\$630,000	\$663,500	\$750,000

REVISED FY 2023 BUDGET GET ABOUT

REVENUES	FY 2021	FY 2022	FY 2023
Fares	\$35,000	\$60,000	\$110,000
Subregional Incentive Funds	\$1,150,000	\$800,000	\$800,000
Interest	\$20,000	\$28,003	\$50,000
Carryover - Reduction in Reserves	\$475,000	\$400,000	\$700,000
FTA Operations Revenue	\$55,000	\$120,000	\$140,000
CRRSAA (IN-LIEU)	<u>\$0</u>	<u>\$450,000</u>	<u>\$0</u>
Total Fares & Other Revenue	\$1,735,000	\$1,858,003	\$1,800,000
Local Funds FY 2023			
Claremont 11.9%	\$228,595	\$224,910	\$287,385
La Verne 13.2%	\$246,045	\$249,900	\$318,780
Pomona 66.4%	\$1,130,760	\$1,169,175	\$1,603,560
San Dimas 8.5%	\$139,600	<u>\$141,015</u>	<u>\$205,275</u>
100%			
Total Local Revenue (Prop. A)	\$1,745,000	\$1,785,000	\$2,415,000
Total Revenue	<u>\$3,480,000</u>	<u>\$3,643,003</u>	<u>\$4,215,000</u>
EXPENDITURES			
Administration & Marketing			
Consultant & Marketing	\$24,000	\$100,000	\$80,000
PVTA Administration	<u>\$536,000</u>	<u>\$558,003</u>	<u>\$615,000</u>
Total Administration & Marketin	\$560,000	\$658,003	\$695,000
Contractor Expense			
Fixed Rate	\$1,195,000	\$1,220,000	\$1,275,000
Hourly & Other 21,000 hrs FY 23	\$760,000	\$835,000	\$1,015,000
Gas (60,000 gallons x \$1.00)	\$20,000	\$30,000	\$80,000
Van Service Total	\$1,975,000	\$2,085,000	\$2,370,000
Cab Charges 41,000 Rides FY 23	\$945,000	\$900,000	\$1,150,000
Total Contractor Expense	<u>\$2,920,000</u>	<u>\$2,985,000</u>	<u>\$3,520,000</u>
Get About Total Expense	<u>\$3,480,000</u>	<u>\$3,643,003</u>	<u>\$4,215,000</u>

REVISED 2023 BUDGET CLAREMONT DIAL-A-RIDE

	FY 2021	FY 2022	FY 2023
Fares	\$8,000	\$30,000	\$30,000
Regional Funds	\$310,000	\$335,772	\$276,000
Proposition A	\$35,000	\$0	\$0
FTA 5307	<u>\$0</u>	\$139,000	\$224,000
Total Revenue	\$353,000	\$504,772	\$530,000

Expenditures

	FY 2021	<u>FY 2022</u>	<u>FY 2023</u>
Cab Charges	\$195,000	\$235,000	\$235,000
Van Service (Group)	\$75,000	\$165,000	\$150,000
Administration	\$41,000	\$47,772	\$60,000
Marketing & Consulti	<u>\$42,000</u>	<u>\$57,000</u>	<u>\$85,000</u>
Total Expenditures	<u>\$353,000</u>	<u>\$504,772</u>	<u>\$530,000</u> *

^{*} The total does not include an estimated \$100,000 in Claremont administrative costs. Projected Claremont revenues and expenditures for FY 2023 inleuding Claremont administrative costs & are detailed below.

CLAREMONT DIAL-A-RIDE (INCLUDING CLAREMONT ADMINISTRATION)

Revenue	FY 2020	FY 2021	FY 2023
Fares	\$50,000	\$8,000	\$30,000
Regional Funds	\$420,000	\$310,000	\$336,000
Proposition A	\$195,000	\$165,000	\$20,000
FTA 5307	<u>\$0</u>	<u>\$0</u>	<u>\$224,000</u>
Total Revenue	\$665,000	\$483,000	\$610,000
Expenditures	<u>FY 2020</u>	<u>FY 2021</u>	FY 2023
Cab Charges	\$305,000	\$195,000	\$235,000
Van Service	\$135,000	\$75,000	\$150,000
PVTA Cost	\$95,000	\$83,000	\$145,000
Claremont Admin	<u>\$130,000</u>	<u>\$130,000</u>	<u>\$80,000</u>
Total Expenditures	\$665,000	\$483,000	\$610,000

REVISED BUDGET FY 2023 SAN DIMAS DIAL-A-CAB

Revenue	<u>FY 2021</u>	<u>FY 2022</u>	<u>FY 2023</u>
Fares	\$10,000	\$25,000	\$25,000
Subregional Incentive Funds	\$95,000	\$65,000	\$65,000
CRRSAA	\$0	\$37,000	\$0
Proposition A Funds	<u>\$190,000</u>	<u>\$204,753</u>	\$258,000
Total Revenue	<u>\$295,000</u>	<u>\$331,753</u>	<u>\$348,000</u>
<u>Expense</u>	FY 2021 Rev.	<u>FY 2022</u>	<u>FY 2023</u>
Cab Charges	\$240,000	\$275,000	\$280,500
Administration	\$50,000	\$51,753	\$67,500
Marketing	<u>\$5,000</u>	<u>\$5,000</u>	<u>\$0</u>
TOTAL EXPENSE	<u>\$295,000</u>	<u>\$331,753</u>	<u>\$348,000</u>

REVISED BUDGET FY2023 POMONA GROUP SERVICE

Revenue	FY 2021	FY 2022	<u>FY 2023</u>
Fares	\$2,000	\$2,000	\$2,000
Subregional Incentive Funds	\$12,000	\$9,500	\$9,500
CRRSAA	\$0	\$5,500	\$0
Proposition A	\$28,000	<u>\$33,972</u>	<u>\$50,500</u>
Total Revenue	<u>\$42,000</u>	<u>\$50,972</u>	<u>\$62,000</u>
Expense	FY 2021	FY 2022	<u>FY 2023</u>
Contractor Cost	\$38,000	\$42,000	\$54,500
Administration	\$3,000	\$5,972	\$7,500
Marketing	\$1,000	<u>\$3,000</u>	<u>\$0</u>
Total Expense	<u>\$42,000</u>	<u>\$50,972</u>	<u>\$62,000</u>